

Newsletter Highlights

ALTEC SOFTWARE –
MICROSOFT HELLAS
Silver Sponsor

ALTEC SOFTWARE
hosted a dinner to
Partners

ISO 9001:2008

ONAR Research Program

Atlantis ERP for ATE
BANK INSURANCE SA,
VROCHIDIS – CHATZIS,
COSMOS PROFIL SA,
AGROHOUM SA,
KATRADIS GROUP,
TELEPERFORMANCE
HELLAS SA

ALTEC SOFTWARE – MICROSOFT HELLAS Silver Sponsor

ALTEC SOFTWARE participated as a **silver sponsor** at an event held by **Microsoft Hellas** at Megaron, the Athens Music Hall, 10th December, 2009.

The purpose of the event “**Join the NEW efficiency**”, was the official presentation of Windows 7, Windows Server 2008 R2, Microsoft Exchange Server 2010 & Windows Phone as well as the presentation of capabilities of Microsoft’s new business products.

ALTEC SOFTWARE, a pioneer Greek company in the field of Informatics, one of the leading companies that has been certified by Microsoft for **Atlantis, Xline & Capital application** full compliance with Windows 7, the new operating system.

ALTEC SOFTWARE hosted a dinner to Partners

The General Manager of **ALTEC SOFTWARE**, Mr. Nikitas Katsaras, in order to honor the trust of its partners, hosted a dinner at Flisvos Marina, on 21st November.

A similar event took place in Thessaloniki for the partners’ network of North Greece on 28th November, 2009 at Kempinski hotel.

Businessmen from the Informatics field, who support the vision of **ALTEC SOFTWARE** for many years, attended the events, showing confidence in **ALTEC SOFTWARE** products and services. **ALTEC SOFTWARE** has established long-lasting business relationships since it perceives businesses needs and suggests optimum solutions ensuring their investment by providing top-value services.

Emphasis on the result

The Maintenance and Support Services provided by **ALTEC SOFTWARE** have been **ISO 9001:2008 certified**.

ALTEC SOFTWARE applies specific methodology regarding the implementation of information systems based on international standards. It an integrated, method which consists of complete stages and covers the project’s management, the quality control and the project’s implementation.

ALTEC SOFTWARE provides its customers a wide range of certified services that

ensure systems performance and the sufficient utilization of their investment.

Consultative Services & Project Implementation

- **Pre sales Services**

1. Preliminary and Integrated Expertise (Current Status, Requirement Analysis, Goals, Specification Issues)
2. Technical and Financial Proposals
3. Configuration and demonstration of operational models

- **After sales Services**

1. Software adaptations
2. Customization
3. Data migration
4. Training
5. RollOut and Parallel run
6. Local or remote Help - desk

Constant Support

- Help Line & Technical support
- Maintenance & Software Upgrades
- Training
- e-Services

ONAR Research Program

Design, development and management platform of web services for applications integration

One of the most important issues, faced by companies and organizations in the past, was the interconnection of two or more applications, since the use of traditional techniques demanded specialization with significant high cost of implementation. The new approach has been named "**ONAR**" (Ontology Based Enterprise Application Integration). The specific platform allows for the development of Web Services for controlled access in the information system as well as the integration and collaboration with other systems that belong to the same or different organization through a unified environment.

ALTEC SOFTWARE, that has developed in the past, the pioneer **ONAR** platform, has prepared and is going to launch a more advanced form based on WEB 2.0 technology and structure.

The financing came from self resources showing once more that ALTEC SOFTWARE is willing to change the standards of the Informatics market in Greece.

Atlantis ERP for the following companies:

ATE BANK INSURANCE SA

ATE BANK INSURANCE SA of the ATE BANK Group relied on **Atlantis ERP** to fully cover its operations. The project concerns the provision, installation and implementation of **Atlantis ERP** software (Commercial and Financial Management, Fixed assets – International Accounting Standards Management, Budgets and Business Intelligence), of 45 users.

ATE BANK INSURANCE SA is one of the larger insurance companies with constant growth and businesslike philosophy. Its business activity expands in all modern fields of General Insurance with pioneer programs that provide integrated coverage both in personal and business level.

Atlantis ERP overpowered other Greek systems as it corresponds better in operational requirements. At the same time, the connection with third-party systems which have been previously installed ensured **ATE BANK INSURANCE SA** an integrated operational environment.

VROCHIDIS - CHATZIS S.A. IMPORT AND TRADING COMPANY

ATLANTIS ERP AUTO in the field of automobile.

VROCHIDIS – CHATZIS SA relied on **Atlantis ERP AUTO** to fully cover its operations. The project regards the provision, installation and implementation of Atlantis ERP AUTO software (Commercial and Financial, Fixed Assets, Imports, MIS Management, Budgets Management, Business Intelligence), as well as the Automobile Management module (Workshop, Spare parts, Visits) of 45 users.

Atlantis ERP Auto has been chosen to cover the specific requirement of automobile market.

VROCHIDIS – CHATZIS SA is being activated in import and trade of FORD passenger cars and commercial vehicles. At the same time, it owns an ultra modern workshop, paint shop and spare parts department.

The company's headquarters are located in Themi, Thessaloniki.

COSMOS PROFIL S.A. PRODUCTION & DISTRIBUTION OF ALUMINIUM PROFILES

Atlantis ERP has been successfully installed at **COSMOS ALUMINIUM**. This project concerns the provision, installation and implementation Atlantis ERP software (Commercial and Financial Management, Fixed Assets – International Accounting Standards Management, Management of Production with requirements, manpower and machines planning, (MRP I & MRP II), Business Intelligence, Web Services), of 20 users.

COSMOS PROFIL S.A. under the trade name **COSMOS ALUMINIUM** is a model, ultra-modern industrial unit of aluminium extrusion in Greece.

COSMOS ALUMINIUM offers high quality products since it owns up-to-date

automated production lines.

COSMOS ALUMINIUM establishments are located at 8th Km National Road Larissa-Athens, Nikea Intersection, Larissa-Greece.

AGROHOUM S.A. AGRICULTURAL SUPPLIES

AGROHOUM S.A. relied on **Atlantis ERP** to fully cover its operations. This project concerns the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Fixed Assets Management, Imports, and Design & Development Tools Management) of 40 users.

AGROHOUM S.A. has a leading presence in the field of supplies of agricultural and consumer products representing exclusively in Greece the largest firms worldwide. It has an organized sales network with offices and warehouses in Athens, Thessalonica, Heraklion-Crete and a network of customers all over Greece.

In 2005 **AGROHOUM S.A.** merged with RIS S.A. which was one of the pioneer companies in the field of specialized irrigation owing a large network of materials distribution. Moreover, it represents big firms of production materials with worldwide presence in the irrigation field and specialized scientific personnel.

AGROHOUM S.A. head office is located at Agios Rentis, Piraeus.

KATRADIS GROUP INDUSTRIAL AND MARINE PRODUCTS

KATRADIS GROUP relied on **Atlantis ERP** to fully cover its operations. This project concerns the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Management of Fixed Assets, Budgets, MIS, Imports Costing, Business Intelligence, CRM, Web Services), of 18 users.

KATRADIS GROUP is specialized in production and distribution of marine products with specifications of large organizations. The big network of production factories in the field of anchors, chains, ropes, deck equipments, certified by the larger registers, guarantee the quality of its products.

KATRADIS GROUP presence in the major ports worldwide, the wide clientele of over three thousand vessels, as well as its significant partners, ranks **KATRADIS GROUP** in a leading position in the global map.

KATRADIS GROUP has been lately engaged in the field of harbor projects, based on the know-how and experience of major manufacturers.

KATRADIS GROUP is headquartered in Piraeus, Greece.

TELEPERFORMANCE HELLAS S.A.
TELESERVICES

TELEPERFORMANCE HELLAS S.A. relied on **Atlantis ERP** to fully cover its operations. This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial management, Fixed Assets, Budgets Management).

TELEPERFORMANCE INTERNATIONAL GROUP has been established in 1978 and is the worldwide leading company of Telemarketing, Teleservices & CRM. Nowadays, its business activity expands in 46 countries, owing 255 multimedia contact centers and 79.800 fully equipped job positions.

Established in 1989, **TELEPERFORMANCE HELLAS S.A.** is Greece's first and currently the largest contact centre outsourcing provider in the local market.

TELEPERFORMANCE HELLAS S.A. is headquartered in Kallithea, Greece.

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