

Newsletter Highlights

HAPPY FALL SEASON...

New Products

New companies relied on Atlantis ERP by Altec Software. The implementation of the projects has been successfully completed the first nine-month period of 2010.

Best wishes for a HAPPY FALL season...

New solutions have been developed for **Atlantis ERP** and **Xline ERP** products and will be released in October.

ALTEC SOFTWARE, after a reformation period, enters a development phase thus expecting to enforce its presence in the Informatics field.

New Products

Touch Screen Retail

The Touch Screen Retail application is an ultra modern system of retail sales management with the use of a touch screen. Its advanced functions are the result of Altec Software's experience in design and developing easy-to-use information systems. The direct connection with the commercial module contributes to the improvement of services' quality.

Main features

- Big and visible keys.
- User-defined categories for items to be sold.
- Screen sorting of items to be sold.
- Items tape including quantity, price and discount.
- Multiple ways of searching items (select from touch screen, barcode, and touch keyboard).
- Modification of quantity, price & discount both before selecting the item and upon sale.
- Management of items by Color / Size.
- Management of items by Serial Number.
- Multiple payment methods (cash, credit cards etc).
- Issue of all types of sales documents.

Business advantages

- Ergonomic and easy sales procedure in order to serve and satisfy customer needs.
 - The data are converted to reliable information to produce reports and analysis procedures.
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PDA

Altec Software offers companies the option to manage the customers, orders and collection of cash-notes through the PDAs. It is directly connected with the commercial module, manages the data with reliability and contributes to the improvement of company's services.

Main features

The PDA application operates in On Line connection (3G, Wi-Fi) or remote connection (Off Line)

The user may:

- Manage the customer orders (with significant reduction of delivery time of products and customers satisfaction).
- Display customer's financial data.
- Collect cash.
- Receives notes.
- Utilizes the pricing policies of the ERP system.

It operates in any PDA application and mobile phone with Windows Mobile 6.x operating system.

Business advantages

- It provides absolute security and great flexibility for transactions inside exhibition halls with On Line or Off Line connection.
 - It is salesman's crucial tool when visiting customers at their premises.
 - It accelerates customer service.
 - It minimizes errors.
 - It is fully incorporated into Altec Software products.
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Module Analyzer

Module Analyzer extracts knowledge and business intelligence from Customer, Supplier and Inventory subsystems.

It presents data in displays and charts, which assist the executives of a company in making proper and fast decision and offering direct solution to problems related to customers, suppliers and items.

In other words:

- Easy-to-use search engine with multiple criteria.
- Data comparison of multiple years.
- Display of tendencies and sizes with multiple criteria.
- Detail monitoring of Turnovers, Balances, Gross Profit, Customers / Suppliers Notes.
- Detail monitoring of Sales, Purchases, and Item Profitability.
- Detail monitoring of Consumables and Produced Items.
- Monitoring of Purchases and Sales pending matters.

Business advantages

- Optimum business organization and operation.
- Acknowledgement of business opportunities.
- Keeping of customer database and increase of sales and gross profit.
- Improvement of provided services quality.
- Improvement and acceleration of decision-making procedures.
- Convert data into reliable information to produce reports and analysis procedures.

New companies that relied on Atlantis ERP by Altec Software. The implementation of the projects has been successfully completed the first nine-month period of 2010.

PROFISOL S.A.

Greek Industrial Steel Processing and Trading Group

PROFISOL S.A. relied on **Atlantis ERP** to fully cover its operations. This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Management of Fixed Assets – International Accounting Standards, Production, Industrial costing and Imports folders) of 20 users.

PROFISOL S.A. is specialized in steel processing with an annual production capability of 24,000 mt.

PROFISOL S.A. produces steel profiles, pipes and tubes. Moreover, it produces certified tubes for metallic scaffolds according to ELOT EN 39. The produced steel items cover the domestic and foreign market. The company is headquartered at the industrial zone of Oinofyta Viotias, 55th km National Road Athens - Lamia, Oinofyta Viotias. Its warehouses are located at Agios Ioannis, Rentis, Attica.

HELLENIC FINE OILS S.A. STANDARDIZATION AND DISTRIBUTION OF OLIVE OIL

HELLENIC FINE OILS S.A. relied on **Atlantis ERP** to cover its specific requirements. This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Fixed Assets Management, Production, Industrial costing, Imports Folders), of 30 users.

HELLENIC FINE OILS S.A. was established in 2000 from the Soya Mills S.A. group, the 9th company in the Greek food sector.

The core values of the founders of the new company have been remained unchanged from its creation until today: the standardization and packaging of olive oil as well as of related delicatessen products, of equal supreme quality, such as olives, olive paste, aromatic olive oil and sun-dried tomatoes.

HELLENIC FINE OILS S.A. raw material origination comes from the most fertile lands of olive oil producing regions in Greece.

With more than 50 products today, Hellenic Fine Oils supplies the Greek and the global market through exports in USA, Japan, Brazil, China, G. Britain, Germany, France, Cyprus, Austria, Czech Republic, Poland, Egypt S. Africa, Lebanon and Syria.

HELLENIC FINE OILS S.A. is a totally Greek owned company.

HELLENIC FINE OILS S.A. is located in Maroussi, Attica, while its standardization and distributions establishments of 4000 m² are located in Kalamaki Korinthos, Greece.

FOODLINK S.A. Third Party Logistics

Atlantis ERP has been successfully installed at **FOODLINK S.A.** This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Management of Fixed Assets – International Accounting Standards), of 6 users.

The company **FOODLINK S.A.** was founded in **1997**, operating in the sector of Third Party Logistics.

The Company serves its Customers through three distribution centers, located in the two largest prefectures of Greece: Attica and Thessaloniki.

FOODLINK S.A., providing integrated Third Party Logistics services to their customers, operates in the following areas thus covering the full range of Logistics services with promptness and reliability:

- Warehousing
- Distribution
- Customer Service
- Transition Consultancy
- Invoicing
- Reporting

- Repackaging

FOODLINK S.A. is headquartered in Keratsini, Piraeus and their distribution center is located in Aspropyrgos, Attica, and in Industrial Area of Sindos, Thessaloniki.

ADAMAKOS BROS S.A. (Navy & Green) MEN'S CLOTHING

ADAMAKOS BROS S.A. relied on **Atlantis ERP** to fully cover its operations. This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Fixed Assets Management, Production Management), of 21 users.

In 1960 **ADAMAKOS BROS S.A.** starts its creative and dynamic course in the market of men's' knitwear.

Nowadays, it one of the most successful Greek companies with productive and importing activity in men's clothing.

ADAMAKOS BROS S.A. has made collaborations with famous fashion brands such as **Yves Saint Laurent, Guy Laroche, Daniel Hechter, Ungaro** and **Givenchy**.

In 2007, the company concentrates all its commercial potential and expertise in the promotion of the NAVY & GREEN brand emphasizing on an integrated presentation of collection in specific points of sale with great success.

ADAMAKOS BROS S.A. owns a wide and flexible network of wholesale distribution which consists of selected stores all over Greece. Moreover, it owns Shops in shops, a fast growing franchising stores network and it has established collaborations with famous brands.

ADAMAKOS BROS S.A. is located at a privately owned building (54, Konstantinoupoleos Str., 12133 Peristeri -Athens).

KARAMOLEGOS BAKERY ROMANIA S.A. BAKERY PRODUCTION & TRADE

KARAMOLEGOS BAKERY ROMANIA S.A. relied on **Atlantis ERP** to fully cover its operations. This project regards the provision, installation and implementation of Atlantis ERP software (Commercial and Financial Management, Management of Fixed Assets – International Accounting Standards, Production, Industrial Costing, Imports Folders, Budgets, Web Services), of 10 users.

KARAMOLEGOS BAKERY ROMANIA S.A. is mainly engaged in the production and distribution of standardized bakery – confectionery products. At the same time, the company activates in trading baked goods and sweets in order to satisfy its customers demand for greater variety of products.

The products' categories are the following:

- Toast bread (crumb, rye and white bread with no preservatives or other additives)
- Traditional bread, such as wheat bread

- Specialty bread, such as whole meal and rye bread
- Hamburger bread in various sizes
- Buns
- Grated bread (bulk, packaged)

KARAMOLEGOS BAKERY ROMANIA S.A. is located in Bucharest, Romania.

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